January 2024

TALKING POOLS PODCAST

Media Kit



THE SKINNY

The Talking Pools Podcast was born to fill a demand made by pool professionals who had begun to shy away from the typical interview show, likening the format to an infomercial. With a zest for the 'How to' and realworld scenarios pool people could easily relate to, Talking Pools reinvented the space by giving the pros precisely what they were asking for -Real pool talk with actual pool professionals. It's hosted by Rudy Stankowitz (30+ years of pool industry experience) and an all-star cohost team. Andrea Nannini (20+ years exp), Dan Lenz (35+ years exp), Lee Salisbury (25+ years exp), Kelli Clancy (5+ years exp), Wayne Ivusich (32 years exp.), Peter Weiderman (25 years exp), & Shane Sneddon (10 years exp.). Our hosts are from every region in the USA, Australia, & New Zealand. We offer four different shows in what has quickly grown from a podcast to a network with this family of voices behind the microphone.

This Media Kit provides an overview of the podcast. The episodes themselves cover a variety of topics. Everything from the Business of Pool Service (Tuesdays with Dan & Kelli), the Business of Pool Builds & the edgy, morning radio, talk show style format of Rudy & Andrea on Fridays. We have 'Testing Thursdays with Wayne Ivusich (Formerly of Taylor Technologies), and Mondays Down Under with Peter (Australia), Lee (Australia), and Shane (New Zealand). Each show allows the listener to connect more personally with their favorite hosts. Talking Pools is available on iTunes, Apple Podcasts, Spotify, Stitcher, iHeartRadio, and everywhere else you listen to great podcasts.





Picture Caption: To make your document look professionally produced, Word provides header, footer, cover page, and text box designs that complement each other.

THE STATS



The Talking Pools Podcast offers a revolutionary way of communicating with customers. 67% of podcast listeners enjoy ads and perceive them as word-of-mouth advertising. The best part is your message will remain in the episodes for the life of the podcast. Ad period is a full twelve months. WAV file is to be supplied by advertiser. Host read ads are also available at the same price point. All payments will be made to Aquatic Facility Training & Consultants.

	PRE-ROLL	MID-ROLL
1 SHOW (1 episode per week)	\$5,800 per year	\$9,600 per year
Any 2 Shows (2 episodes per week)	\$11,020 per year	\$18,240 per year
All 3 Shows (3 episodes per week)	\$20,938 per year	\$26,400 per year
WAV File	15 second WAV in first 5 minutes	25 second WAV at +/- 5 min of Mid-Point
Includes	<u> </u>	1 Advertorial
Includes	<u> </u>	Logo on Podcast Art
Includes		Sponsor listing on Website
Includes		Sponsor listing on eNewsletter • Mailing list of 5,400

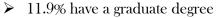
TALKING POOLS PODCAST DEMOGRAPHICS



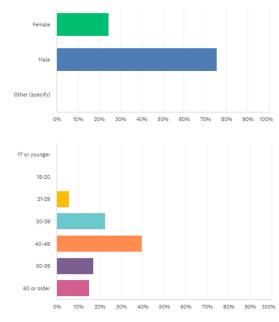
See Who's Listening

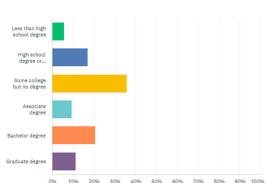
Updated Quarterly

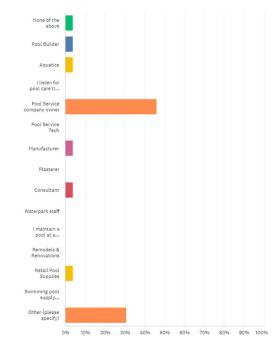
- > 73.3% of our listening audience is
- ➤ 25.6% of our listening audience is female
- > 12.8% are 60 yrs.+
- 21.1% are age 50 to 59
- > 36.7% are age 40 to 49
- > 22.9% are age 30 to 39
- > 6.4% are age 21 to 29



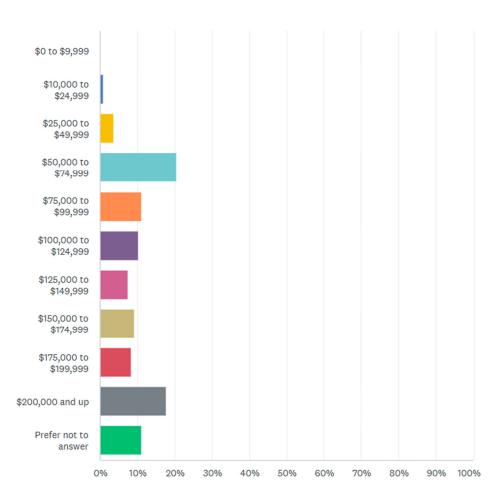
- ➤ 22.9% have a bachelor's degree
- > 9.1% have an associate degree
- ➤ 33.9% have some college, but no degree
- > 17.4% have an HS diploma or equivalent
- ➤ 4.5% have less than HS degree



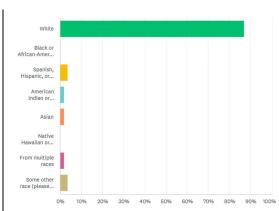




- o 91.8% of our listening audience are Pool Professionals
- 3.67% of our audience is in an aquatics-related field
- ✓ Only 4.5 % of our listening audience are end-users (Pool/Homeowners)

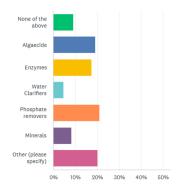


Household Income



Race/Ethnicity

Use of Specialty Chemicals in Pool Care



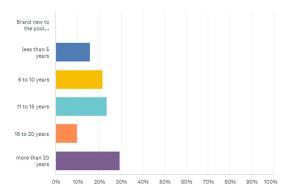
> 90.83% report using all or more than one of specialty chems above

Updated Quarterly

TALKING POOLS PODCAST DEMOGRAPHICS

See Who's Listening

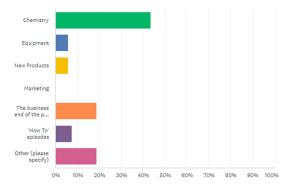
The latest updates



Listener Level of Pool Experience

- ➤ 33.02% have 20 years+ under their belts
- > 10.38% have 16 to 20 years
- > 18.87% have 11 to 15 years
- 20.75% have 6 to 10 years
- \triangleright 16.04% have 5 years or less

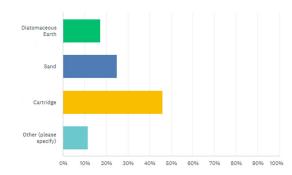
FAVORITE EPISODES



What our listeners like to hear about

- > 11.01% like the 'How to' stuff
- ➤ 15.6% want to hear about the business end of things
- \triangleright 38.5% are in it for the chemistry
- > 7.34% like new Products
- > 5.5% like to hear about equipment

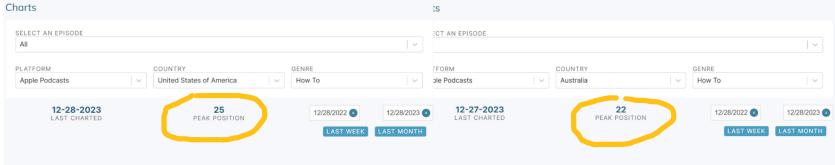
The filter type our listeners install/recommend



- ➤ 47.22% are selling/installing Cartridge
- ➤ 22.22% are Sand Filters
- ➤ 19.5% are Diatomaceous Earth
- > 11.11% are Service Only



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Get your message to the right people!

Cost Per Show

Deviating from the traditional interview-style broadcast, the Talking Pools Podcast's unorthodox approach to pool industry internet radio is making a splash. Described as a 'morning radio show that uses humor and real-world scenarios in a rich new format that engages listeners and makes learning about pools FUN!', the Talking Pools Podcast has become the fastest growing industry internet-generation radio show.

With over thirty-years of swimming pool industry experience under his belt, Rudy Stankowitz is known to be the most knowledgeable pool industry podcast host, influencer, and pool water chemistry expert.



long term marketing exposure

lasting the life of the podcast



Available options:

Pre-roll

15-second WAV file provided by the advertiser to be inserted prior to the show's intro.

\$5,800 per year (52 weekly episodes)

30-second spot at middle of episode when audience is most engaged. Scripted by advertiser and read by Rudy Stankowitz for a more intimate referral.

\$9,600 per year (52 weekly episodes)

One year midroll get your logo on the show art, listed as a sponsor in the newsletter, logo on the website sidebar, and one episode advertorial.

Double or triple your exposure

Mid-roll on any two shows at

\$18,240 per yr (104 episodes)

Mid-roll on three shows at

\$26,400 per yr (156 episodes)

Mid-roll on all five shows at

\$41,000 (260 episodes)

The Talking Pools Podcast is owned by Aquatic Facility Training & Consultants. All communication regarding advertising, guest spots, and media should be directed to Rudy Stankowitz at talkingpools@gmail.com

The benefits of social media marketing

